

COURSE **REGISTRATION**

[WWW.MISSOURIAPPRAISERS.COM](http://WWW.MISSOURIAPPRAISERS.COM)

SAVE TIME & A STAMP BY REGISTERING ONLINE!

NAME

EMAIL  PHONE

COMPANY  MISSOURI LICENSE NUMBER

INDIVIDUAL COURSES?  ADDITIONAL LUNCHES? \$20 EA   
SELECT THIS FOR A LA CARTE COURSES (NO LUNCH INCLUDED)  
7 HOUR \$190 - 3.5 HOUR \$110

CONFERENCE PACKAGE? \$340  GRAND TOTAL \$   
SELECT THIS FOR 14 HOURS OF COURSES (LUNCHES INCLUDED)

**SELECT YOUR COURSES**

- COMMISSION PRESENTATION (FREE) 3.5 HRS (MONDAY 8AM)
- THE APPRAISER AS EXPERT WITNESS 3.5 HRS (MONDAY 1PM)
- HOME INSPECTIONS VS. APPRAISAL INSPECTIONS 3.5 HRS (MONDAY 1PM)
- APPRAISAL OF SMALL RES. INCOME PROP. 7 HRS (TUESDAY 8AM)
- 2020-2021 NATIONAL USPAP UPDATE 7 HRS (TUESDAY 8AM)

**WE HAVE A LIMITED SUPPLY OF USPAP BOOKS AT A SPECIAL RATE OF \$50. GO TO [MISSOURIAPPRAISERS.ORG](http://MISSOURIAPPRAISERS.ORG) TO PURCHASE A COPY.**

**Register online today** or mail your registration to:

MAAC c/o Chris Taber - 3146 California Ave., St. Louis, MO 63118



CONFERENCE CANCELLATIONS ACCEPTED UNTIL MARCH 18TH, 2020. CALL THE CAPITOL PLAZA HOTEL AT (573) 635-1234 WITH CODE "200322MOA" OR GO TO [HTTPS://RESERVATIONS.TRAVELCLICK.COM/13414?GROUPID=2786475](https://reservations.travelclick.com/13414?GROUPID=2786475)

About MAAC

The Missouri Appraiser Advisory Council (MAAC) was originally formed by representatives of the major appraisal organizations to assist in the implementation of the Federal Mandate created by FIRREA. MAAC continues to work in the area of appraisal legislation and is dedicated to the advancement of the appraisal profession. Sponsoring organizations are:

- American Society of Appraisers (ASA)
- American Society of Farm Managers & Rural Managers (ASFMR)
- Appraisal Institute (AI)
- International Association of Assessing Officers (IAAO)
- International Right-of-Way Association (IRWA)
- Missouri Association of Realtors Appraisal Section (MAR-AS)
- National Society of Real Estate Appraisers (NSREA)
- Western Missouri Appraisers Association
- Non-Affiliated Appraisers

**MissouriAppraisers**  
Advisory Council

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Advisory Council



3146 California Avenue  
St. Louis, MO 63118

# MAAC2020

EDUCATIONAL CONFERENCE

CAPITOL PLAZA HOTEL

JEFFERSON CITY, MISSOURI

MONDAY & TUESDAY

MARCH 23RD & 24TH, 2020



JOIN US THIS SPRING  
FOR OUR 22ND ANNUAL CONFERENCE!

GAIN QUALITY & TIMELY CE  
NETWORK WITH MISSOURI APPRAISERS  
SUPPORT YOUR STATE APPRAISER COALITION



MISSOURI APPRAISERS  
ADVISORY COUNCIL

# MAAC 2020

## EDUCATIONAL CONFERENCE

### FEATURING NATIONALLY RENOWNED SPEAKERS



#### JEROME WALLACH, ESQ.

Wallach is a member of the Missouri Bar having served as Chairman on two occasions, and is now part of the Eminent Domain Committee. He is also a member of the Bar Association of St. Louis, the Association of Trial Lawyers of America, and the highly selective American Property Tax Counsel. Wallach has also served as Assistant Attorney General of Missouri between the years of 1966 and 1967, as well as Special Assistant Attorney General of Missouri between 1967 and 1968. He is held in high regard by the eminent domain lawyer community within the state.



#### DAVID DOERING, ASA, IFA

David Doering, ASA, IFA is a State Certified Residential Real Estate Appraiser with over 30 years of experience in the appraisal profession. He holds the ASA - Senior Accredited Appraiser and the IFA - Residential Appraisal Specialist designations of the American Society of Appraiser (ASA) and is an AQB Certified USPAP Instructor. He has been a guest lecturer on real estate appraisal principles for business and real estate courses at Lincoln University as well as been fundamental in the development and presentation of numerous real estate appraisal continuing education courses and seminars. He is a Past National President of the National Association of Independent Fee Appraisers, Past Chair of the Missouri Realtors® - Appraisal Section, a member of the ASA - NAIFA Real Property Committee, ASA International Board of Governors, and currently the President of the Missouri Appraisers Advisory Council.



#### ERNIE DEMBA, FASA, FRICS, PE

Ernie Demba, FASA, FRICS, PE is State Certified General Real Estate Appraiser and holds the FASA - Fellow of the American Society of Appraiser, FRICS - Fellow of the Royal Institute of Chartered Surveyors and the IFAS - Senior Appraisal Specialist designations of the American Society of Appraiser (ASA) and is an AQB Certified USPAP Instructor. He has an MBA, an MS in Engineering, and is a Professional Engineer. In addition, Mr. Demba is a designated review appraiser and is practicing general certified real estate appraiser. He currently teaches in the Economics Department of Washington University. Mr. Demba is a Member of the ASA - NAIFA Real Property Committee and Appraisal Management and Review Committee and Vice President of Missouri Appraisers Advisory Coalition as well as a Senior National Instructor of the American Society of Appraisers.



#### HARRY MORRELL

Harry Morrell has been engaged in residential and commercial inspection since 1997 and is Certified Inspector by the American Society of Home Inspectors (ASHI) and owner of Allied Building Inspections in St. Louis. He is a director of the Missouri Association of Home Inspectors and a member of the Missouri Association of Building Officials and Inspectors.

## THE SCHEDULE & HOTEL INFORMATION

### THE CAPITOL PLAZA HOTEL AND CONVENTION CENTER

With its convenient downtown setting, the Capitol Plaza Hotel Jefferson City puts you right in the middle of all there is to see and do in Missouri's vibrant capital city.



415 W MCCARTY ST., JEFFERSON CITY, MO 65101

TOLL-FREE: (800) 338-8088 | LOCAL: (573) 635-1234

BOOK YOUR ROOM TODAY AT A MAAC SPECIAL CONFERENCE RATE

[HTTPS://RESERVATIONS.TRAVELCLICK.COM/13414?GROUPID=2786475](https://reservations.travelclick.com/13414?GROUPID=2786475)

OR CALL CAPITOL PLAZA WITH GROUP CODE 200322MOA

## MONDAY, MARCH 23RD

7:30AM-Registration. Enjoy complimentary coffee and donuts before class. Please arrive early to sign in.

8:00AM-11:30AM: COMMISSION PRESENTATION <sup>3.5 HRS</sup>

11:30AM-12:30PM: LUNCH WITH LEGISLATIVE UPDATES

1:00PM-4:30PM: HOME INSPECTIONS VS. APPRAISAL INSPECTIONS <sup>3.5 HRS</sup>

1:00PM-4:30PM: THE APPRAISER AS EXPERT WITNESS <sup>3.5 HRS</sup>

## TUESDAY, MARCH 24TH

8:00AM-4:00PM: APPRAISAL OF SMALL RES. INCOME PROPERTIES <sup>7 HRS</sup>

11:30AM-12:30PM: LUNCH

8:00AM-4:00PM: 2020-2021 NATIONAL USPAP UPDATE <sup>7 HRS</sup>

Learn more about  
MAAC

## JOIN MAAC AS A SPONSORING MEMBER

Your support will help MAAC to continue to make sure the voice of appraisal professionals is heard.

- Give you a means to become more aware and stay informed of pertinent changes, trends, and policies in Missouri that affect appraisers.
- Give you a means to have your views represented with legislators and appraiser regulators.
- Give you a means to be more involved in the appraisal profession and have your voice heard on issues of concern to you.
- Facilitating your ability to network with other Missouri appraisal professionals interested in the legislative and regulatory climate affecting our profession.

LEARN MORE AT [MISSOURIAPPRAISERS.ORG](http://MISSOURIAPPRAISERS.ORG)

## THIS YEAR'S COURSES:

### COMMISSION PRESENTATION: FREE COURSE 3.5 HRS CE

An annual update from the Missouri Real Estate Appraisers Commission on current issues before the commission and matters of concern impacting appraisal practices. Gain 3.5 hours CE for free! Participants must register to attend this popular seminar.

### THE APPRAISER AS EXPERT WITNESS

INSTRUCTOR JERRY WALLACH, ESQ. & ERNIE DEMBA, FASA, IFAS, FRICS, PE: **3.5 HRS CE**

Explore the possibility of enhancing your appraisal practice by becoming an expert witness with this course which explores the litigation practice an Appraiser may be facing as the Appraiser moves into that area of professional client service. Issues relating to the USPAP, generally accepted appraisal practices and techniques are reviewed along with the relevant current case laws relating to appraisal practice.

### HOME INSPECTIONS VS. APPRAISAL INSPECTIONS: HOW THEY ARE DIFFERENT AND HOW THEY RELATE

HARRY MORRELL, PRESIDENT ST. LOUIS CHAPTER ASHI: **3.5 HRS CE**

Learn the difference between the scope and purpose of the appraisal inspection and a professional home inspection and details their various elements. In addition, attendees will be provided with information to assist the appraiser in discerning readily observable conditions which may require additional investigation by a qualified professional home inspector or other professional.

### 2020-2021 NATIONAL USPAP UPDATE:

**PARTICIPANTS MUST HAVE A READABLE COPY OF THE 2020-21 USPAP TO RECEIVE COURSE CREDIT.**

INSTRUCTOR ERNIE DEMBA, FASA, IFAS, FRICS: **7 HRS CE**

**WE HAVE A LIMITED SUPPLY OF USPAP BOOKS AT A SPECIAL RATE OF \$50**

The 7-Hour USPAP Update Course focuses on changes to USPAP and appraisal issues that affect daily appraisal practice. This course fulfills the 7-hour requirement as established by the Appraiser Qualification Board (AQB) of The Appraisal Foundation.

### APPRAISAL OF SMALL RESIDENTIAL INCOME PROPERTIES

INSTRUCTOR DAVID DOERING, ASA, IFA: **7 HRS CE**

Having knowledge of how to appraise two- to four-family and multi-family properties will allow appraisers to accept more assignments involving income-producing properties. Students will learn how to analyze income and expenses and how this analysis is used in an appraisal of an income-producing property.



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